

Operating Revenue

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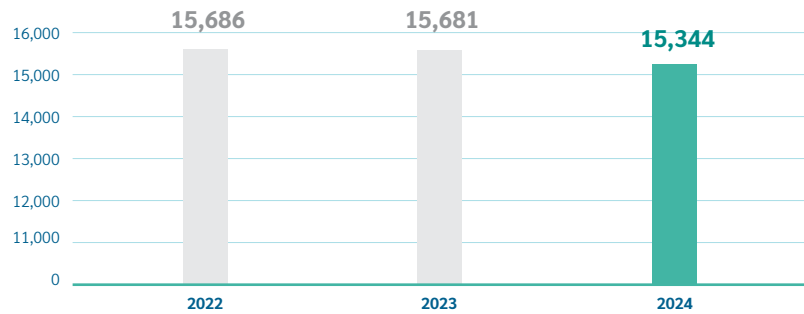


Unit : Million Baht

THB

15,344 mn

FY2024



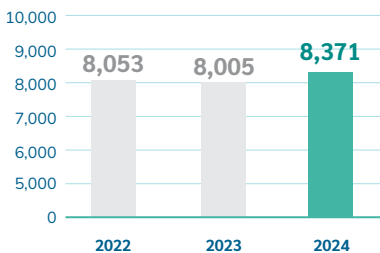
Segment Revenue



Mega We Care™

THB

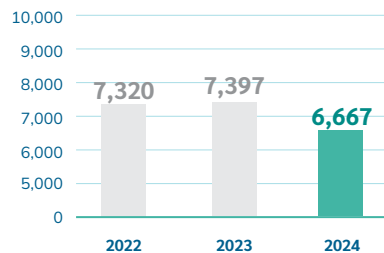
8,371 mn



Maxxcare™

THB

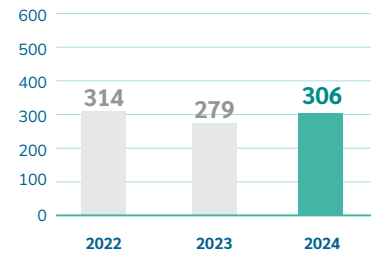
6,667 mn



OEM

THB

306 mn

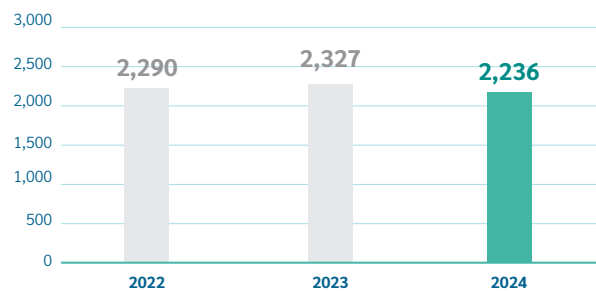


Adjusted Net Profits



THB

2,236 mn

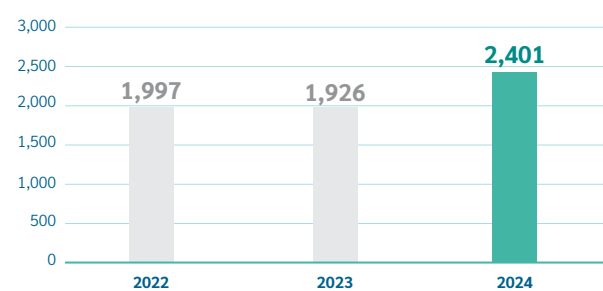


Operating Cash inflow



THB

2,401 mn



Financial Highlights

Consolidated Income Statement (Figures in THB mn)	2022	2023	2024
Operating Revenue	15,686	15,681	15,344
Gross profit	7,040	7,095	7,754
Selling and Admin. exp (SGA)	4,359	4,191	4,385
SGA (% to revenue)	27.8%	26.7%	28.6%
Net Profit (Adjusted)¹	2,290	2,327	2,236
(% to revenue)	14.6%	14.8%	14.6%
Normalizing tax expense	-	31	-
Net foreign exchange gain/(loss)	2	(325)	(188)
Net losses from new businesses	(52)	(40)	(36)
Net profits	2,240	1,993	2,013
Operating cash inflow	1,997	1,926	2,401
% to net profits	89.1%	96.7%	119.3%
Cash cycle (days)	119	132	140
Revenue by Segments (THB mn)	2022	2023	2024
Mega We Care™ business	8,053	8,005	8,371
Maxxcare™ business	7,320	7,397	6,667
OEM	314	279	306
Consolidated Balance Sheet (Figures in THB mn)	Dec'22	Dec'23	Dec'24
Cash and bank balances ²	2,789	2,712	3,813
Trade accounts receivable	3,107	3,314	2,975
Inventories	4,109	3,377	3,033
Property, plant and equipment ³	1,936	2,010	1,978
Intangible assets ⁴	1,329	1,318	1,319
Other assets	1,376	1,383	1,092
Total Assets	14,646	14,115	14,210
Debt	229	76	288
Trade Payables	2,793	1,925	1,685
Other Liabilities	2,847	2,812	2,361
Total Outside Liabilities	5,870	4,813	4,333
Shareholder Equity	8,777	9,302	9,877
Total Liabilities and Equity	14,646	14,115	14,210
Key Balance Sheet Elements	Dec'22	Dec'23	Dec'24
Net cash / (debt) (THB mn)	2,560	2,636	3,525
Net investment capex ⁵ (THB mn)	279	230	4
Net debt/Equity (times)	(0.29)	(0.28)	(0.36)

⁽¹⁾ Net profit (Adjusted) are net profit adjusted for non-recurring items, Normalized forex gains or losses, impacts from newly started businesses (includes startups and projects with gestation) to reflect normal business performance.

⁽²⁾ Cash and bank balances as at balance sheet dates include non - restricted term deposits with banks.

⁽³⁾ Property, plant and equipment includes assets classified as investment property in audited financial statement.

⁽⁴⁾ Intangible assets includes goodwill arising from business combination.

⁽⁵⁾ Net investment capex includes investment in property plant and equipments, business acquisitions and investment in joint ventures and associates.