



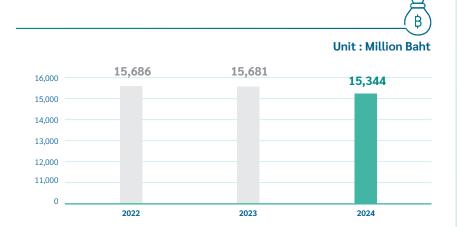
Operating Revenue

Operating Revenue

THB

15,344 mn

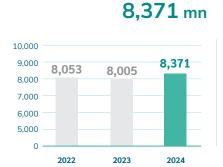
FY2024



Segment Revenue

Mega We Care™





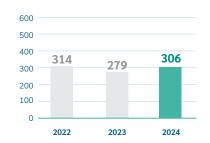
THB



THB



THB **OEM** 306 mn



Adjusted Net Profits

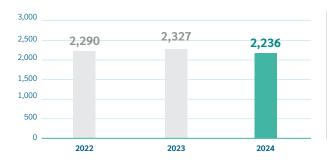


Maxxcare ™

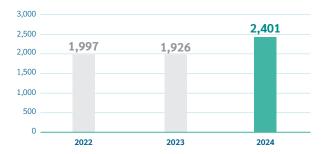
Operating Cash inflow



THB 2,236 mn



THB 2,401 mn



Financial Highlights

Consolidated Income Statement (Figures in THB mn)	2022	2023	2024
Operating Revenue	15,686	15,681	15,344
Gross profit	7,040	7,095	7,754
Selling and Admin. exp (SGA)	4,359	4,191	4,385
SGA (% to revenue)	27.8%	26.7%	28.6%
Net Profit (Adjusted) ¹	2,290	2,327	2,236
(% to revenue)	14.6%	14.8%	14.6%
Normalizing tax expense	-	31	-
Net foreign exchange gain/(loss)	2	(325)	(188)
Net losses from new businesses	(52)	(40)	(36)
Net profits	2,240	1,993	2,013
Operating cash inflow	1,997	1,926	2,401
% to net profits	89.1%	96.7%	119.3%
Cash cycle (days)	119	132	140
Revenue by Segments (THB mn)	2022	2023	2024
Mega We Care™ business	8,053	8,005	8,371
Maxxcare™ business	7,320	7,397	6,667
OEM	314	279	306
Consolidated Balance Sheet (Figures in THB mn)	Dec'22	Dec'23	Dec'24
Consolidated Balance Sheet (Figures in THB mn) Cash and bank balances ²	Dec'22 2,789	Dec'23 2,712	Dec'24 3,813
· · · · · · · · · · · · · · · · · · ·			
Cash and bank balances ²	2,789	2,712	3,813
Cash and bank balances ² Trade accounts receivable	2,789 3,107	2,712 3,314	3,813 2,975
Cash and bank balances² Trade accounts receivable Inventories	2,789 3,107 4,109	2,712 3,314 3,377	3,813 2,975 3,033
Cash and bank balances ² Trade accounts receivable Inventories Property, plant and equipment ³	2,789 3,107 4,109 1,936	2,712 3,314 3,377 2,010	3,813 2,975 3,033 1,978
Cash and bank balances ² Trade accounts receivable Inventories Property, plant and equipment ³ Intangible assets ⁴	2,789 3,107 4,109 1,936 1,329	2,712 3,314 3,377 2,010 1,318	3,813 2,975 3,033 1,978 1,319
Cash and bank balances ² Trade accounts receivable Inventories Property, plant and equipment ³ Intangible assets ⁴ Other assets	2,789 3,107 4,109 1,936 1,329 1,376	2,712 3,314 3,377 2,010 1,318 1,383	3,813 2,975 3,033 1,978 1,319 1,092
Cash and bank balances ² Trade accounts receivable Inventories Property, plant and equipment ³ Intangible assets ⁴ Other assets Total Assets	2,789 3,107 4,109 1,936 1,329 1,376 14,646	2,712 3,314 3,377 2,010 1,318 1,383 14,115	3,813 2,975 3,033 1,978 1,319 1,092 14,210
Cash and bank balances ² Trade accounts receivable Inventories Property, plant and equipment ³ Intangible assets ⁴ Other assets Total Assets Debt	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229	2,712 3,314 3,377 2,010 1,318 1,383 14,115	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288
Cash and bank balances² Trade accounts receivable Inventories Property, plant and equipment³ Intangible assets⁴ Other assets Total Assets Debt Trade Payables	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229 2,793	2,712 3,314 3,377 2,010 1,318 1,383 14,115 76 1,925	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288 1,685
Cash and bank balances² Trade accounts receivable Inventories Property, plant and equipment³ Intangible assets⁴ Other assets Total Assets Debt Trade Payables Other Liabilities	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229 2,793 2,847	2,712 3,314 3,377 2,010 1,318 1,383 14,115 76 1,925 2,812	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288 1,685 2,361
Cash and bank balances² Trade accounts receivable Inventories Property, plant and equipment³ Intangible assets⁴ Other assets Total Assets Debt Trade Payables Other Liabilities Total Outside Liabilities	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229 2,793 2,847 5,870	2,712 3,314 3,377 2,010 1,318 1,383 14,115 76 1,925 2,812 4,813	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288 1,685 2,361 4,333
Cash and bank balances² Trade accounts receivable Inventories Property, plant and equipment³ Intangible assets⁴ Other assets Total Assets Debt Trade Payables Other Liabilities Total Outside Liabilities Shareholder Equity	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229 2,793 2,847 5,870 8,777	2,712 3,314 3,377 2,010 1,318 1,383 14,115 76 1,925 2,812 4,813 9,302	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288 1,685 2,361 4,333 9,877
Cash and bank balances² Trade accounts receivable Inventories Property, plant and equipment³ Intangible assets⁴ Other assets Total Assets Debt Trade Payables Other Liabilities Total Outside Liabilities Shareholder Equity Total Liabilities and Equity	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229 2,793 2,847 5,870 8,777 14,646	2,712 3,314 3,377 2,010 1,318 1,383 14,115 76 1,925 2,812 4,813 9,302 14,115	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288 1,685 2,361 4,333 9,877 14,210
Cash and bank balances² Trade accounts receivable Inventories Property, plant and equipment³ Intangible assets⁴ Other assets Total Assets Debt Trade Payables Other Liabilities Total Outside Liabilities Shareholder Equity Total Liabilities and Equity Key Balance Sheet Elements	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229 2,793 2,847 5,870 8,777 14,646 Dec'22	2,712 3,314 3,377 2,010 1,318 1,383 14,115 76 1,925 2,812 4,813 9,302 14,115 Dec'23	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288 1,685 2,361 4,333 9,877 14,210 Dec'24
Cash and bank balances² Trade accounts receivable Inventories Property, plant and equipment³ Intangible assets⁴ Other assets Total Assets Debt Trade Payables Other Liabilities Total Outside Liabilities Shareholder Equity Total Liabilities and Equity Key Balance Sheet Elements Net cash / (debt) (THB mn)	2,789 3,107 4,109 1,936 1,329 1,376 14,646 229 2,793 2,847 5,870 8,777 14,646 Dec'22 2,560	2,712 3,314 3,377 2,010 1,318 1,383 14,115 76 1,925 2,812 4,813 9,302 14,115 Dec'23 2,636	3,813 2,975 3,033 1,978 1,319 1,092 14,210 288 1,685 2,361 4,333 9,877 14,210 Dec'24 3,525

⁽¹⁾ Net profit (Adjusted) are net profit adjusted for non-recurring items, Normalized forex gains or losses, impacts from newly started businesses (includes startups and projects with gestation) to reflect normal business performance.

⁽²⁾ Cash and bank balances as at balance sheet dates include non - restricted term deposits with banks.

⁽³⁾ Property, plant and equipment includes assets classified as investment property in audited financial statement.

 $^{^{\}mbox{\scriptsize (4)}}$ Intangible assets includes goodwill arising from business combination.

⁽⁵⁾ Net investment capex includes investment in property plant and equipments, business acquisitions and investment in joint ventures and associates.